



ISI Saves TRC \$106,799 On Wireless Expenses

Long-Term Relationships - Ongoing Revenues

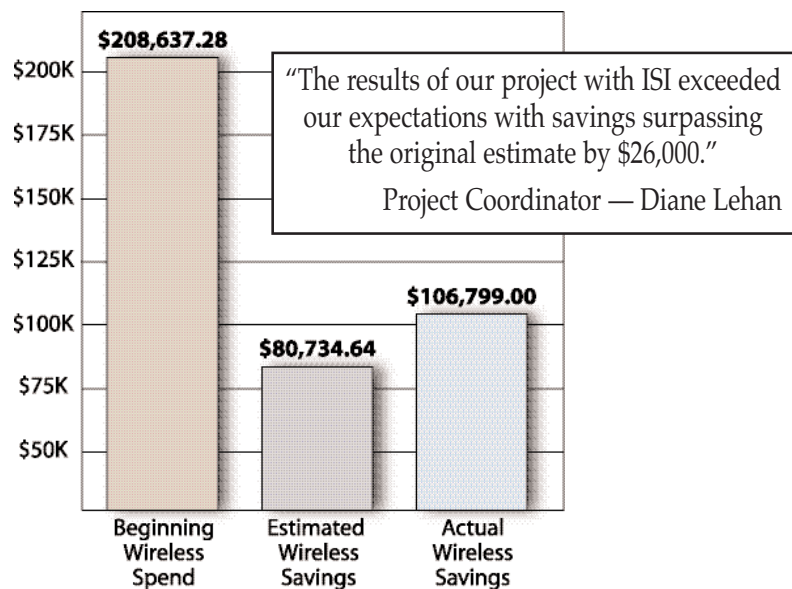
TRC's 225 wireless phones were costing them \$208,637 annually. With ISI's optimization services, TRC realized they were overspending by 51%.

TRC Environmental Corporation, a professional services firm, had 225 wireless phones from a major provider with a total annual cost of \$208,637. They provided ISI with three months of invoices to analyze on a contingency basis. This information was processed through our Infotel Wireless Optimizer, and we were able to achieve the following phenomenal results:

- The company achieved annual savings in excess of \$106,000, a 51% savings.
- The cost per phone decreased from \$91.51 to \$53.95, excluding overage costs.
- Through the identification and deletion of unused phones, the company was able to save \$3,660 annually.

Since TRC had no desire to change vendors or phone numbers, all these savings were realized by simply changing each employee's rate plan to the most appropriate plan offered by the vendor.

ISI Finds TRC Overspending by 51%





About Us

ISI Telemanagement Solutions, Inc., offers full-service telecom consulting and management services. We help clients recover, avoid and continuously drive down telecom costs through comprehensive services, vendor sourcing, software solutions and outsourcing services.

ISI exemplifies a 30-year commitment to quality customer service. More than 3,000 customers rely on us for cost savings, information management and value-added services. Our resources function as an extension of your organization, providing support on a project basis or as an ongoing business partner. This is particularly important when personnel or expertise are costly and scarce. We save you time, aggravation and confusion, while providing profit enhancement and recovery of prior expenditures.

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Invoice Management

Infotel Invoice Manager can cut your telecom spend 10% to 30%. It eliminates inaccurate billings, while automatically monitoring contract compliance. It reduces the time you spend managing bills, inventory, contracts and vendors. And you benefit from a return on investment of less than eight months.

Call Accounting, Billing & Analysis

ISI's call accounting solution can reduce your telecom costs by 10% to 15%. It automates the allocation of costs based upon usage, eliminating misuse and abuse of telecom resources. It can also improve revenues of organizations which need a more accurate way of capturing billable phone time. Additional savings can be obtained through a detailed analysis by an ISI telemanagement consultant.

Rate & Service Optimization

ISI's optimization solution can reduce voice, data and wireless costs by 10% to 30%. Our analysis will remove unnecessary services, eliminate inaccurate billings and recover overcharges. Our experts will determine the best mix of plans, contracts and rates for your entire organization.

Procurement Services

ISI can reduce annual telecom expense by 10% to 30% through vendor sourcing for local and long distance voice, data and wireless services. After a detailed assessment of your needs, we'll do a multi-vendor evaluation for all services, finding the best pricing alternatives. Your telecom expense goes down, while your services improve.

Facilities Management

ISI will further reduce your telecom expense by integrating the management of telecom projects, inventories, contracts and technician assignments. Even multi-location companies will eliminate project delays, accurately allocate cost for labor and inventory, and maintain a consistent level of performance on work orders and trouble tickets.

Call Center Training

ISI's web-based call center training reduces the ongoing cost of selecting and training new call center agents to meet the demands of high turnover positions. ISI's pre-employment Skills Assessment helps select the right candidates. Our call center curriculum helps retain them by keeping them trained and challenged.

ISI's eLearning courseware can reduce the cost of training by 40% to 60% over instructor-led classes, while cutting recruiting expense by helping you keep your best people.